

To: Kuruc, Nick
DDA:MSMAIL=RJRWS/RJRPO4/KNABB; O=RJREM; P=WSX400; A=RJR; C=US
From: Smierciak, Dave
Posted: 10/28/97 17:31
Opened: 10/31/97 8:42
Subject: Consolidated Simon.....

Julie/Nick, Attached is a spreadsheet which summarizes this account's sales activity, along with RJR shipment and promotional data to compare to. Please review and let me know if you have any questions or comments on this.

To summarize, we checked our end to make sure that we were not reporting anything incorrectly on your feeds and no problems were found. Basically, what you are seeing on your AIM feeds is how the account is reporting it to us on their data files. It's up to you as to how you want to proceed here in this situation.

Please let me know if we can be of any more help here. Dave

CC: DDA:MSMAIL=RJRWS/RJRPO4/CROSSR; O=RJREM; P=WSX400; A=RJR; C=US

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347392 CONSOLIDATED SIMON DIST., INC. (DID 116001)

	Total R. J. Reynolds Shipment Volume	Total R. J. Reynolds Carton Volume	Total R. J. Reynolds Promotion Volume	Total R. J. Reynolds Promotion Volume Percent	Total R. J. Reynolds Inventory Volume
JAN 1, 1997	n/a	4401	67	1.3%	26402
JAN 14, 1997	n/a	4421	102	1.0%	0
JAN 15, 1997	n/a	5123	774	5.1%	0
JAN 22, 1997	n/a	4521	142	2.8%	0
FEB 5, 1997	n/a	4506	265	4.1%	0
FEB 6, 1997	n/a	5005	249	4.9%	0
FEB 13, 1997	n/a	4933	38	0.7%	0
FEB 20, 1997	n/a	4438	117	2.6%	0
MAR 3, 1997	n/a	4000	47	0.8%	0
MAR 10, 1997	n/a	5125	142	1.4%	0
MAR 11, 1997	n/a	4907	37	0.8%	0
MAR 18, 1997	n/a	5254	267	6.2%	0
MAR 25, 1997	n/a	4189	114	1.8%	0
Total 1st Qtr 97	n/a	4381	1381	1.81%	26402
APR 5, 1997	n/a	4876	29	0.59%	0
APR 12, 1997	n/a	4725	18	0.38%	0
APR 19, 1997	n/a	4628	9	0.19%	0
APR 26, 1997	n/a	4612	0	0.00%	0
MAY 3, 1997	4260	4846	1.14	0	0.00%
MAY 10, 1997	4770	4828	1.01	4	0.08%
MAY 17, 1997	6480	5045	0.78	0	0.00%
MAY 24, 1997	5490	5026	0.92	0	0.00%
MAY 31, 1997	3930	4407	1.12	0	0.00%
JUN 7, 1997	6400	5261	0.97	0	0.00%
JUN 14, 1997	5370	4633	0.86	0	0.00%
JUN 21, 1997	4680	5154	1.10	0	0.00%
JUN 28, 1997	8670	5027	0.58	0	0.00%
Total 2nd Qtr 97	n/a	63078	60	0.10%	22435
JUL 5, 1997	5840	5840	0.50	0	0.00%
JUL 12, 1997	6270	6270	1.37	0	0.21%
JUL 14, 1997	7410	6938	0.76	0	0.00%
JUL 21, 1997	5930	6370	0.61	617	13.20%
JUL 28, 1997	3760	3870	1.55	0	0.00%
AUG 4, 1997	9330	6210	0.55	376	5.15%
AUG 11, 1997	7200	6397	0.92	271	14.71%
AUG 18, 1997	6510	6114	0.53	260	4.33%
AUG 25, 1997	4320	5714	1.33	511	0.80%
AUG 30, 1997	4320	5714	1.33	511	0.80%
SEP 6, 1997	5340	6386	0.76	36	0.61%
SEP 13, 1997	5490	6240	1.02	408	1.60%
SEP 20, 1997	4650	5720	1.23	552	15.17%
SEP 27, 1997	4420	5748	1.03	321	3.50%
Total 3rd Qtr 97	36932	5480	0.93	321	4.72%
OCT 4, 1997	6180	4930	0.80	80	1.62%

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